

Heavy lifting Technology

GANTRY SL200



Manuel Jimenez

Community Manager

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Reference: 99074690SFDC SL200 GRUJAR SL

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Subject: Quotation Enerpac Hydraulic Gantry System SL200
Re: 99074690SFDC SL200 GRUJAR SL

Dear Jimenez,

Enerpac is invited to provide a commercial proposal for a new Enerpac Heavy Lifting Technology

SL 200 Hydraulic Gantry System

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We would like to thank you for your enquiry and interest in our products and we trust that we have provided you with an interesting proposal. We will contact you shortly in order to schedule a meeting to discuss our proposal. If you have any questions, please do not hesitate to contact us.

With kind regards,

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1. Features & Benefits of Enerpac Hydraulic Gantries Features

For the most demanding lifting & rigging operations

Enerpac Hydraulic gantries are a safe, efficient way to lift and position heavy loads in applications where traditional cranes cannot access. When used with skid tracks, gantry cranes also provide a means for efficiently lifting, moving and placing heavy loads.

Enerpac offers two series of hydraulic gantry systems:

the cost effective SL-Series that offers entry level control and capacity, and the heavy duty SBL-Series that offers capacities up to 1000 metric ton and 3-stage lifting capability.

All Enerpac gantries are delivered with specific properties and control systems to ensure optimum stability and safety.



Key features and benefits:

- Capacity range from 60 to 1100 ton
- Self-contained hydraulics and electrics
- Intellilift wireless control system
- Self-propelled wheels or tank rollers
- Full range of accessories: header beams, lifting lugs, side shift, skid tracks.
- Foldable boom on SBL series
- Two-stage and three-stage models
- All Enerpac gantries are delivered with specific properties and control systems to ensure optimum stability and safety.
- Gantry from stock are delivered Enerpac yellow or to order in your company's livery.

Equipment:**SL200 Hydraulic Lifting Gantry**

A) 4 nos. Lifting units (Drawing 03731.50.01.00)

The SL200 Hydraulic Lifting Gantry is a two stage telescopic gantry which consists of 4 lifting units. The SL200 is a unique gantry thanks to 3 major features:

1. Self-contained hydraulic- and electric power pack
2. Self-propelled drive system
3. Intellilift wireless control system to obtain automatic synchronization with load- and stroke indication

Specifications	SL200
Dimensions (mm)	
Transport height	2672
Retracted height	2700
1st stage lift height	4700
2nd stage lift height	6700
Operating speed	
Lifting & Lowering (vertical movement)	Approximately 10 m/h
Travelling (horizontal movement)	Approximately 20 m/h
Capacity (with 4 towers)	
1st stage (kN)	2000
2nd stage (kN)	1250
Weight (kg) per tower	2450
Power Source	3 Phase 380/480VAC 50/60Hz
Two stage hydraulic lifting cylinder	√
Side shift (electrically driven)	Option
Self-contained hydraulic and electric system	√
Skid tracks	Option
Lifting lugs	Option
Self-propelled drive system	√
Intellilift gantry wireless control system	√
Automatic lifting synchronization and overload control	√

The Intellilift wireless control system is a unique and safe control system which is included in all Enerpac hydraulic gantries. The Intellilift is a wireless remote controlled operating system with the following features:

- Constant bi-directional communication. Interference from other devices is therefore avoided.
- Automatic synchronization between all 4 units
- Load indication of total load & load indication per unit
- Stroke indication per unit to ensure automatic synchronization
- Overload alarm will appear when load is higher than SWL of gantry



SL 200 recommended accessories

B) Header beams:

We are able to supply various types of header beams. Below we offer our standard range of header beams. However, we can design special header beams, suitable for your specific project requirements (price on request).

- | | |
|-------------|---------------------------|
| - HBSL125-6 | - Header Beam (6m) set(2) |
| - HBSL125-8 | - Header Beam (8m) set(2) |



C) Fixed lifting lugs

- LL200
- lifting Anchor set of 4, capacity 500kN per Anchor

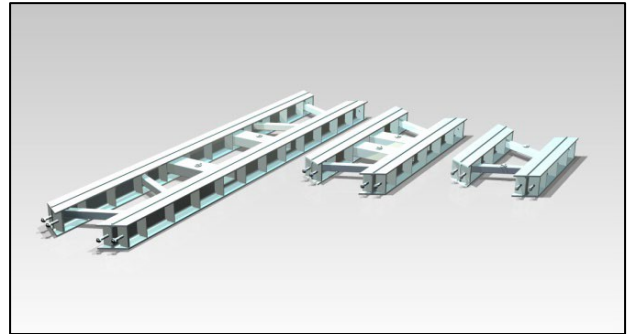
**E) Skid tracks**

- GST400-6
- GST400-3
- 6m
- 3m

Skid tracks are required to ensure:

- The stability of the gantry (when skid tracks are plumb and level)
- The load distribution over the floor, avoiding point load
- The alignment while the gantry is traveling along the skid tracks.

We can offer skid tracks in various lengths, all within the size of standard 20' or 40' containers.

**F) Side shift**

- **SSU150** (375kN / Anchor)
- **SSU300** (750kN/ Anchor)

A set consists of 4 driven lifting lugs and 2 extension bars, 4 transport frames

The movement is electrically powered and operated from the SL200's control module



Commitment To Quality **ENERPAC** 

E nerpac M aintenance P rogram	Enerpac offers long term certification & maintenance programs	 Lloyd's Register	Witnessed to 125% of maximum working load
	Actuant LEAD Continuous Improvement Methodology		Manufacturers Declaration Machine Directive 2006/42/EC
	NEN-EN-ISO 9001:2008 registered		Meets ASME B30.1-2015

The system will be tested according to the Enerpac testing procedures. Additional testing may be required and will be handled as additional work.

The following items are standard included in each delivery:

1. Overload test:

The gantry (header beams, lifting lugs and side shift if purchased) will be tested by means of a functional overload test at 125% of the safe working load. The tests will be witnessed by Lloyds Register. A certificate of this test is included in the delivery.



1. Factory Acceptance Test (FAT):

A FAT test will be performed at the Enerpac factory in Hengelo, the Netherlands according to the Enerpac FAT procedure. During this FAT, the system will be tested functionally. The FAT will be performed with a load of 110% of the safe working load. The FAT test can be combined with the training schedule.



2. Compliance:
Organization: NEN-EN-ISO 9001-2008
Welding department: ISO3834-2:2005
Environmental: ISO14001:2004
3. Training:
A comprehensive 2 day instruction and training in the factory in Hengelo, the Netherlands is included.
Travelling and lodging expenses are excluded.
4. On-site support:
On-site support for installation supervision, system commissioning and application support by experienced Enerpac service technicians is available according the standard Enerpac on-site support rates.

General:

- All equipment will be painted in Enerpac yellow with exception of:
 - a. Header beams (will be painted black)
 - b. Skid tracks (will be galvanized).On request we could paint the equipment in your house style colors but may result in increased lead times.
- Documentation as part of standard delivery:
 - a. Operation & Maintenance Manual
 - b. General arrangement drawings
 - c. Hydraulic schematic and part list
 - d. Electric schematic and part list
 - e. Lloyd's certificate(s)
 - f. EC-declaration of conformity (where applicable)

Pricing Schedule

- i) The scope of works of a SL200 Hydraulic gantry system.

QTE	Description	Prix Net Unitaire	Prix Total
1	SL200 / Gantry with remote control	€ 248,000	€ 248,000
1	HBH6 / Header Beam (6m, set of 2)	€ 16,900	€ 16,900
1	LL200 / Lifting Lugs 500 kN each set(4)	€ 53,500	€ 53,500
4	GST400-3 / Skid track 3 m	€ 4,500	€ 18,000
1	TES / Track End Stop, adjustable, set 4	€ 1,490	€ 1.490

Total of this configuration € 289.540

Enerpac reserves the right to modify the prices indicated if the raw material prices for the products offered differ by more than 5% from the first date of submission of the offer.

Terms and conditions

Pricing	: Net in Euro (€), excluding VAT and local taxes
Payment	: 100% pre-payment in 2 terms; 50% after receipt of purchase order 50% after Factory Acceptance Test (FAT), due prior to shipment
Delivery time	: 8 weeks, to be confirmed upon receipt of order & prepayment.
Delivery terms	: EXW Hengelo, The Netherlands, in accordance with Incoterms 2020
Validity	: This quotation is valid for the period of 7 days after date of issue
Warranty	: The standard warranty of 12 months is applicable

Design is subject to change without notice.

Upon order GA's will be provided for approval

The general terms of delivery of Enerpac apply which are available on the website:

<http://www.enerpac.com/en/resources/terms-conditions>.

All our quotations, all orders placed with us and all contracts concluded with us, are subject to these conditions. All other terms and conditions will be rejected.

We would like to thank you for your request and look forward to your review and further discussions.

Yours sincerely, for Enerpac,

Benjamin CAÑADA | Account Manager Tools – Central Spain & Portugal

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Enerpac general terms of delivery

ENERPAC

Unless otherwise set forth in a quotation or agreed to by Enerpac Spain, S.L. ("Enerpac") in writing, the following terms and conditions ("Terms") apply to all sales of Enerpac products and services (collectively, "Products"). By placing an order for Products, you and/or your affiliates (collectively, "Buyer") accept and agree to be bound to these Terms.

1. OFFER/COUNTEROFFER. These Terms constitute an offer or counter offer by Enerpac to sell Products to Buyer. No additional or different provisions in Buyer's purchase order shall be binding upon Enerpac unless specifically agreed to by Enerpac in writing. Enerpac objects to and rejects any additional or different terms or conditions in any form tendered by Buyer, including expressly rejecting any provisions that dictate that Buyer's terms control or any additional or different provisions in Buyer's electronic business portal. Enerpac's failure to object to any provisions or terms from Buyer shall not be a waiver or amendment of any of these Terms.

2. PRODUCT DEFINITIONS. When used in these Terms, (a) "Products" includes Standard Products and Special Products, (b) "Standard Products" includes all standard products which are generally available for purchase from Enerpac, except for those products identified as "Integrated Solutions", and (c) "Special Products" includes all modified Standard Products, custom made products, and Integrated Solutions products.

3. ORDERS. All orders are subject to acceptance by Enerpac. Each accepted order shall constitute a separate legally binding contract between Enerpac and Buyer. Enerpac's acceptance of an order shall be indicated by (a) written confirmation, (b) fulfillment and shipment of the order, or (c) commencement of any work or procurement of any materials to supply the order.

4. QUOTATIONS. Enerpac quotations are valid for thirty (30) days, unless otherwise stated in the quotation, and may be withdrawn by Enerpac at any time and for any reason.

5. PRICES, TAXES AND FEES. Unless otherwise set forth in a quotation or agreed to by Enerpac in writing, all prices for Products ("Prices") are subject to change without notice and all orders shall be invoiced at the Prices in effect on the dates the orders were accepted by Enerpac. Prices do not include sales, use, excise, value-added (VAT) or similar taxes, shipping, insurance while in transit, customs duties, import/export fees, or any other fees related to the sale, use and/or delivery of Products (collectively, "Taxes and Fees"). Payment of Taxes and Fees is the sole responsibility of Buyer. The quantities set forth in a quotation may affect Prices. Enerpac reserves the right to adjust Prices if Buyer changes the quantities proposed in a quotation.

6. DELIVERY. Unless otherwise set forth in a quotation or agreed to by Enerpac in writing, all Products will be delivered EX-WORKS (EXW) Enerpac's facility (INCOTERMS 2010). Enerpac will make every reasonable effort to fill orders within the stated shipment schedule, but stated delivery dates are approximate only, time is not of the essence, and Enerpac reserves the right to readjust shipment schedules without liability to Buyer or any third party. If shipment for Special Products is delayed or suspended by Buyer without the prior written consent of Enerpac, payments shall become due from the date on which Enerpac was prepared to make delivery and storage shall be at Buyer's sole risk and expense.

7. CREDIT AND PAYMENTS. All payments shall be made in the currency and time period noted on the applicable invoice, or if not noted, within thirty (30) days of the invoice date. Enerpac reserves the right to withdraw credit at any time and for any reason. Buyer shall have no right to set off for any amounts due or allegedly due from Enerpac and/or its affiliates to Buyer and/or its affiliates.

8. OVERDUE ACCOUNTS. Timely payment for all invoices is of the essence. Enerpac reserves the right to charge Buyer a late penalty of 1.5% per month applied against overdue amounts, or the maximum rate permitted by law. If Buyer fails to make payment in accordance with the applicable payment terms, Enerpac may, without any liability to Buyer, at its option, (a) defer shipments until payment is made in full, (b) cancel all or any part of the unshipped order, and/or (c) setoff and deduct from any credit balance owed to Buyer and/or its affiliates, the amount owed from Buyer.

9. NON-WARRANTY PRODUCT RETURNS. Subject to certain restrictions, Standard Products may be returned at Buyer's expense to Enerpac [or an Enerpac Authorized Service Center] after receiving a Return Merchandise Authorization (RMA) from Enerpac ("Authorized Returns"). Authorized Returns must be new, unused, saleable and in their original or equivalent packaging. **Special Products and discontinued Standard Products are nonreturnable.**

10. TITLE AND RISK OF LOSS. Unless otherwise set forth in a quotation or agreed to by Enerpac in writing, title to and risk of loss for each shipment shall pass from Enerpac to Buyer upon Enerpac's tender of the shipment to the initial carrier. Loss or damage that occurs during shipping shall be Buyer's sole responsibility. Where permitted by law, in the event that Buyer does not make payment in full, Enerpac reserves the right to reclaim all Products for which payment has not been received.

11. CANCELLED ORDERS. Enerpac reserves the right to cancel any order at any time if Buyer becomes insolvent or is in breach of these Terms. Orders for Standard Products which have been accepted by Enerpac may be cancelled or revised by Buyer with the written consent of Enerpac. **Orders for Special Products which have been accepted by Enerpac are non-cancellable by Buyer.** In the event that Enerpac, in its sole discretion, consents to the cancellation of any order for Standard Products, or cancels any order for Products due to Buyer's insolvency or breach of these Terms, then Buyer shall be liable for the payment of a cancellation charge. Such cancellation charge shall equal all costs and expenses incurred by Enerpac in its performance under such order up to the date of cancellation, plus Enerpac's anticipated profit margin.

12. SPECIFICATIONS. All weights, measurements, drawings, capacities and other specifications of Products provided by Enerpac ("Enerpac Specifications"), whether contained in photographs, schematics, catalogs, or otherwise, are only approximate and are provided solely for reference. Enerpac Specifications are not part of these Terms and deviations from or subsequent changes to any Enerpac Specifications do not constitute a breach of these Terms. Buyer represents and warrants that any drawing, design, instruction or specifications given to Enerpac by or on its behalf ("Buyer Specifications") shall not infringe on any intellectual property rights of any third party. Buyer shall be responsible for ensuring the accuracy of all Buyer Specifications. If requested by Enerpac, the design and specifications for Special Products must be approved in writing by Buyer prior to Enerpac procuring materials for and/or beginning the manufacture of such Special Products.

13. CHANGE ORDERS. In the event that Buyer requests changes to the Specifications ("Change Order") of any Products after Enerpac has accepted the order, such changes shall become part of the order only upon Enerpac's acceptance of the Change Order. If any Change Order causes an increase in the cost of and/or in the time required for Enerpac's performance under the Change Order, and/or if the Change Order results in rework or obsolescence charges, (a) Enerpac shall be compensated for all costs incurred in connection with the Change Order, (b) delivery dates shall be extended, and (c) Prices shall be adjusted to maintain Enerpac's anticipated profit margin.

14. INTELLECTUAL PROPERTY RIGHTS. All rights, title, and interests in the intellectual property (including, without limitation, all patents, copyrights, trade secrets, and trademarks) and written materials developed,

TERMS AND CONDITIONS OF SALE

designed or generated by Enerpac in the supply of Products, belong solely and exclusively to Enerpac. Buyer and/or Buyer's customers are only granted a limited, revocable license to use such intellectual property and written materials to facilitate their sale and/or use of the Products, as applicable.

15. CORRECTIONS. Enerpac reserves the right to cancel orders arising from pricing, typographical, and/or other errors in any offer, price list, catalog, web page or quotation.

16. EXCUSED DELAYS. Enerpac shall not be liable for any loss, damage or delay resulting from causes beyond its reasonable control, including, without limitation, strikes, acts, omissions or delays of Buyer, fires, natural disasters, breakdowns of essential machinery, accidents, material shortages, delays in transportation, or lack of production capacity.

17. PRODUCT IMPROVEMENTS. Enerpac reserves the right to make changes in design and improvements to Products without liability to install such improvements in any Products manufactured prior to the date of such improvements.

18. GOVERNMENT CONTRACTS. If Buyer sells Products to any government, or to a government prime contractor or subcontractor, Buyer shall be solely and exclusively liable for compliance with all government acquisition statutes and regulations.

19. LEGAL COMPLIANCE. Buyer shall comply with all applicable laws and regulations that may be in effect during Buyer's purchase, sale and/or use, as applicable, of Products, including without limitation, all restrictions on the sale or other transfer of Products to prohibited parties, countries, end-users, or for a prohibited end-use. In addition, Buyer shall not directly or indirectly make any offer or promise to improperly influence any agent, government official, political party or candidate for office in order to obtain or retain business or gain inappropriate advantage.

20. GOVERNING LAW. These Terms and any claim, dispute or controversy arising from or relating to Buyer's purchase and/or use of Products ("Dispute"), shall be governed by and construed in accordance with the laws of the United Kingdom. The United Nations Convention on Contracts for the International Sale of Goods shall not be applicable.

21. DISPUTES. The parties shall first try in good faith to settle any Dispute by mediation, which shall be conducted in English and held in London, England. If mediation is unsuccessful, the parties shall submit such Dispute to binding arbitration, which shall be conducted by one arbitrator in English and held in London, England pursuant to the rules of the London Court of International Arbitration (LCIA). The arbitrator shall have no authority to award any damages excluded in these Terms and the prevailing party shall be entitled to recover its costs including reasonable attorneys' fees.

22. LIMITED WARRANTY. Subject to the exclusions described below, all Products are warranted to be free from defects in materials and workmanship under normal use and service. Unless otherwise set forth in a quotation or agreed to by Enerpac in writing, (a) Standard Products are warranted for so long as they are owned by the first using purchaser, and (b) modified, custom made and "Integrated Solutions" Products are warranted for one year from the date of delivery to the Buyer. This warranty is not transferable beyond the first using purchaser and is limited to new Products sold through Enerpac authorized representatives and channels.

23. EXCLUSIVE REMEDY. In the event that Enerpac determines that a Product contains a defect in materials or workmanship, then Enerpac, in its sole discretion, will (a) repair the Product, (b) replace the Product, or (c) refund the purchase price of the Product. THIS LIMITED WARRANTY IS EXCLUSIVE AND IS IN LIEU OF ALL OTHER EXPRESS AND IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. THE REMEDY OF REPAIR, REPLACEMENT OR REFUND IS BUYER'S SOLE AND EXCLUSIVE REMEDY UNDER THIS WARRANTY. IN NO EVENT SHALL ENERPAC'S LIABILITY UNDER THIS WARRANTY EXCEED THE PURCHASE PRICE OF THE PRODUCT GIVING RISE TO THE WARRANTY CLAIM. All Products which are repaired or replaced shall be warranted only for the unexpired portion of the original warranty period.

24. EXCLUSIONS. This warranty does not cover (a) any failures which are not attributable to defects in materials or workmanship, including without limitation, failures caused by accidents, inadequate maintenance, misuse, unauthorized modifications or repairs, improper storage, and normal wear and tear, (b) any consumable parts or accessories, such as cutter blades, nut splitter chisels, punches, dies, chains, wedges, and strands, that are designed to wear over time or through use of the Product, or (c) electronics, motors, batteries, and engines, as these items are warranted by their manufacturer.

25. LIMITATION OF LIABILITY. IN NO EVENT SHALL ENERPAC BE LIABLE FOR ANY INCIDENTAL DAMAGES, CONSEQUENTIAL DAMAGES, SPECIAL DAMAGES, INDIRECT DAMAGES, LOSS OF PROFITS, LOSS OF REVENUES, OR LOSS OF USE, EVEN IF INFORMED OF THE POSSIBILITY OF SUCH DAMAGES. ENERPAC'S LIABILITY FOR DAMAGES ARISING OUT OF OR RELATED TO ANY ORDER IS LIMITED TO THE ORDER PRICE FOR THE SPECIFIC PRODUCT THAT GIVES RISE TO THE CLAIM. TO THE EXTENT PERMITTED BY APPLICABLE LAW, THESE LIMITATIONS AND EXCLUSIONS SHALL APPLY REGARDLESS OF WHETHER LIABILITY ARISES FROM BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING BUT NOT LIMITED TO NEGLIGENCE), BY OPERATION OF LAW, OR OTHERWISE.

26. WARRANTY RETURNS. No Products shall be returned without prior authorization from Enerpac or an Enerpac Authorized Service Center. Buyer shall prepay all shipping charges for the return of Products to Enerpac's designated service location.

27. INDEMNITY. Buyer represents and warrants that it shall indemnify and defend Enerpac and its affiliates against any and all damages, expenses (including reasonable attorneys' fees), losses, suits, claims, demands and liabilities arising out of any breach of these Terms by Buyer and/or any act, omission, misrepresentation, or negligence of Buyer, and/or its affiliates and agents, relating to the sale and/or use of any Products, including without limitation, any use of the Products which is contrary to their operating instructions and/or the purpose for which they were designed.

28. ASSIGNMENT. Enerpac may assign or delegate its rights and obligations, in whole or in part, under these Terms and any order to any Enerpac affiliate or subsidiary.

29. ENTIRE AGREEMENT. These Terms, together with any quotation or written schedule of exceptions to these Terms which is signed by an authorized representative of Enerpac, whether physically attached or incorporated by reference, constitute the entire agreement between Enerpac and Buyer with respect to Enerpac's supply of Products. Enerpac reserves the right to update these Terms at any time; however, Buyer's rights and obligations shall be as provided in the version of these Terms provided to or made available to Buyer at the time of Enerpac's acceptance of Buyer's order for Products. Translated versions of these Terms are available for Buyer's reference, however, in the event of a conflict in the interpretation of these Terms, the English language version of these Terms shall control. If any part of these Terms is for any reason found to be unenforceable, all other provisions of these Terms shall remain in full force and effect.

Article 30 - Special Condition – Covid-19

Article 30 - Special Condition – Covid-19

THE CUSTOMER'S ATTENTION IS DRAWN TO THE FOLLOWING IN RELATION TO COVID-19, WHICH INCLUDES A SPECIAL CONTRACT TERM, WHICH BY VIRTUE OF ITS INCLUSION IN THIS QUOTATION/ORDER ACKNOWLEDGMENT IS DEEMED INCORPORATED INTO THE ATTACHED TERMS AND CONDITIONS.

The parties recognise that as at the date of entering into this contract, there is much scope for uncertainty in regard to the current Covid-19 pandemic. The parties agree that it is fair and reasonable to have protection and relief under the Contract in regard to Covid-19.

As a result, the following term, ("the Special Condition") is hereby incorporated into the attached Terms and Conditions. In the event of any inconsistency between the attached Terms and Conditions, and the Special Condition, the Special Condition shall prevail

*For the purposes of this special condition: (i) the term "**Company**" means whichever Enerpac Tool Group entity is the supplier of the goods and/or services under this Quotation; (ii) the term "**Customer**" means the buyer of the goods and/or services under this Quotation; (iii) the term "**Affiliate**" means in relation to a party, any other entity which directly or indirectly controls, is controlled by, or is under direct or indirect common control with that party, from time to time; (iv) the term "**Company Group**" means the Company, its sub-contractors and their respective Affiliates, and its and their respective directors, officers and employees (including agency personnel) but shall not include any member of the Customer Group and "Company Group" shall include all sub-contractors of the Company's sub-contractors (of any tier); and (v) the term "**Customer Group**" means the Customer, its Affiliates and its Client, and its and their respective directors, officers and employees (including agency personnel) but shall not include any member of the Company Group.*

- A. In the event that a party is in any way prevented, hindered or delayed in or from performing any of its obligations under this contract due to the impact, effects or consequences of the Covid-19 pandemic, the party so affected shall not be in breach of this contract or otherwise liable for any such failure or delay in the performance of such obligations, and the time for performance of such obligations shall be extended accordingly. The parties acknowledge and agree that this provision shall extend to any impact, effects or consequences of Covid-19, including but not limited to any that were known, or in the reasonable contemplation of the affected party as at the date of execution of this contract.*
- B. The Company shall save, indemnify, defend and hold harmless the Customer Group from and against any and all claims, demands, proceedings, damages, costs (including legal costs), losses, liabilities and expenses incurred by the Company Group arising from, relating to or in connection with Covid-19.*
- C. The Customer shall save, indemnify, defend and hold harmless the Company Group from and against any and all claims, demands, proceedings, damages, costs (including legal costs), losses, liabilities and expenses incurred by the Customer Group arising from, relating to or in connection with Covid-19.*